

## **Summary**

Scott has more than 18 years of professional experience in management and technology consulting and market research. He current advises senior executives on transforming their IT operating models, organizations, and people. Scott has helped clients develop high performing teams and organizations, improve operations, better manage external relationships, and improve IT-business alignment. He has led initiatives around organizational design and change in technology and business areas, digital strategy; talent management; governance; and outsourcing advisory. Scott is a member of Gartner's Digital Leadership team. His clients include organizations in government, education, banking, insurance, retail, high-technology, manufacturing, healthcare, and life sciences.

## **Professional Experience**

### **Gartner**

Senior Director

11/2012 – present

Scott is the global leader for the *organizational transformation* practice area and responsible for:

- Leading global sales activities in organization, governance, and change management.
- Developing Gartner's offerings and methodologies across CIO services.
- Client delivery and subject matter expert across multiple assignments (30+ assignments in 2015).
- Mentoring practice staff (10+ team resources) and currently recruiting.
- Clients include: a major healthcare system, leading pharmaceutical distributor, leading hedge fund, large distribution and logistics firm, oil and gas major, leading research university, and a leading CPG firm.

### **Deloitte**

Director

6/2012 – 11/2012

- Sales and delivery of organizational transformation programs (primary client T-Mobile).
- Recruited to Gartner to build and lead new practice area.

### **PA Consulting Group**

Managing Consultant

2/2001 – 6/2012

- Selling and Delivering outsourcing and shared services advisory assignment.
- Promoted twice and consistently one of PA's top performers, substantially exceeding targets.
- Line management, engagement management, thought leadership, training, and marketing responsibilities.
- Major clients included Kaiser Permanente, Estee Lauder, BP, ING, UBS, Pfizer, GSK, J&J, Genzyme/Sanofi, Novartis.

### **Michael F. Corbett & Associates**

1998 – 2001

VP Research

### **Applied Marketing Science**

1997 – 1998

Project Manager

### **Indiana University, Bloomington, Kelley School of Business**

1995 – 1997

Visiting Assistant Professor

## **Education**

State University of New York, Albany, Ph.D. (Honors) Organizational Studies

1990 – 1996

University of Massachusetts, Amherst, B.A. Organizational Behavior and Theory

1986 – 1990