



**Town of Arlington  
Office of the Town Manager**

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**To:** Members of the Board of Selectmen

**From:** Adam Chapdelaine, Town Manager

**RE:** Comcast Cable License – Summary of Key Points of Agreement

**Date:** February 27, 2017

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After a lengthy negotiation, the team empowered by the Board to negotiate with Comcast has reached an agreement. The key points of the agreement are highlighted below. The work of Town Counsel Doug Heim, Cable Advisory Committee Chair John Maher and Special Counsel Peter Epstein in reaching this agreement deserves special recognition.

- (1) Effective Date: October 1, 2016, for a 10-year renewal term.
- (2) Five Percent (5%) of Comcast's Gross Annual Revenues, paid quarterly, for cable-related/PEG Access purposes.
- (3) Cable-Related/PEG Access capital funding totaling \$500,000.00, payable at \$50,000.00 per year.
- (4) Level-playing-field language in the Renewal License but modified by "on the whole".
- (5) Comcast will operate a customer service office in a location reasonably convenient to Arlington Subscribers.
- (6) Comcast provides \$25,000.00 to the Town for decommissioning the I-Net, memorialized in an I-Net Decommission Side-Agreement.
- (7) Senior Citizen Discount Side-Letter.
- (8) No-Interest-on-Annual-Capital-Payments Side-letter.