

NELLIE AIKENHEAD

EDUCATION AND CREDENTIALS

YALE SCHOOL OF FORESTRY AND ENVIRONMENTAL STUDIES ▪ Master of Environmental Science

UNIVERSITY OF VERMONT ▪ Bachelor of Science, Business Administration/Finance

LICENSED MASSACHUSETTS REAL ESTATE BROKER

AIKENHEAD REAL ESTATE LLC ▪ Owner

NORTH BENNETT STREET SCHOOL ▪ Certification in Carpentry

ARLINGTON LAND TRUST ▪ Board Member

Arlington Historic District Commission ▪ Member

RESIDENTIAL REAL ESTATE

- Obtained Salesperson License in 2010, Broker License in 2015, Founded Aikenhead Real Estate LLC January 2016
- Work with buyers and sellers on residential real estate transactions, split approximately equally between Arlington and the surrounding communities; complete \$15M - \$20M in transactions annually
- Restoration Projects: Purchase, restore and resell approximately one older home per year, maintaining interior and exterior historic elements insofar as possible.

LAND CONSERVATION CONSULTING

Provide conservation and real estate consulting services for a variety of clients, including landowners, land trusts, and community preservation committees interested in or working on land conservation projects. Grant writing, project structuring, negotiations, and preparation of conservation restrictions.

PAST EXPERIENCE - THE TRUST FOR PUBLIC LAND, BOSTON, MASSACHUSETTS

From 1995 to 2009, structured and led successful multi-faceted conservation real estate projects from start to finish on behalf of landowners, municipalities, state and federal agencies, and land trusts. Preserved 1,400 acres, with a value of more than \$50 million, for farmland, drinking water protection, recreation, and historic preservation purposes, working in a lead role with public partners and internal staff. Expertise includes: organizational revenue generation, coalition building, communication and public speaking, public and private fundraising, negotiating, contracts and agreements, property valuation, grant writing.