

**WILLIAM J. ZAGATA**

1077 Massachusetts Avenue, Arlington, MA, 02476

| wzagata@gmail.com

August 11, 2021

Select Board  
Board of Assessors  
Town of Arlington  
730 Massachusetts Avenue  
Arlington, MA 02476

Dear Select Board and Board of Assessors:

I am interested in serving as a member on the Arlington Board of Assessors. I am currently employed as a senior analyst in the Real Estate Consulting Group for LandVest. I believe that the skills and experiences I have gained in this position and as certified general real estate appraiser over the last 15 years make me an ideal candidate for the Arlington Board of Assessors.

As an appraiser, I have been involved with the valuation of a variety of property types including multifamily residential developments, luxury homes and condominiums and Class A office buildings in and around the Greater Boston area. Over the last several years I have also been involved with a number of challenging valuation and consulting assignments involving commercial and residential properties in Somerville, Cambridge and Medford.

I have gained significant experience working directly for local municipalities to provide appraisal services for the purpose of establishing assessed values. These experiences also include providing litigation support for local cities and towns and private property owners in disputes involving real estate tax appeals. As a resident of Arlington for more than 5 years, this position would allow me the opportunity to become more involved with the community.

I am confident that my experience as an appraiser qualify me for consideration. I have also enclosed my resume. I look forward to meeting with you and discussing my qualifications in more detail.

Sincerely,

William J. Zagata

**WILLIAM J. ZAGATA**  
**Senior Analyst, Real Estate Consulting Group, LandVest, Inc.**

William J. Zagata is a Senior Analyst with LandVest, Inc., and is a real estate appraiser and consultant specializing in the valuation of residential, commercial and industrial properties and vacant land throughout Massachusetts. He is experienced in appraisal and consulting assignments for marketability, land use feasibility, and highest and best use analyses for acquisition, disposition, city planning, assessment valuation, estate planning, eminent domain, mortgage financing and reuse purposes.

Mr. Zagata joined LandVest's Real Estate Consulting Group in 2020. Prior to joining LandVest, Mr. Zagata worked for Integra-Boston as a Senior Analyst and spent 14 years with Hunneman Appraisal & Consulting Co. as an Appraiser.

Mr. Zagata's clients served include law firms, lenders, and private and public agencies.

**EDUCATION:**

Undergraduate and Graduate Studies:

- Hobart College BA Degree
- University of California San Diego's School of International Relations and Pacific Studies (IR/PS)

Professional Studies:

- Appraisal Institute MAI Course Requirements

**LICENSES AND MEMBERSHIPS:**

- Certified General Appraiser – Massachusetts
- Appraisal Institute - Associate Member
- Mortgage Brokers Association (MBA)
- National Council of Real Estate Investment Fiduciaries (NCREIF)
- National Multifamily Housing Council (NHMC)

## REPRESENTATIVE LIST OF CLIENTS

### Private

Cambridge Savings Bank  
CBB Greenbush  
Goodwin, Proctor & Hoar  
Vertex Pharmaceuticals  
The Hamilton Company  
Nixon Peabody LLP  
Nutter, McClennen and Fish, LLP  
Greenberg Traurig, LLP  
Foley, Hoag LLP  
Goulston & Storrs  
A.W. Perry, Inc.  
Boston Properties  
Boston College  
Cathay Bank  
Genzyme  
BioMed Realty Trust  
Equity Office  
Masonic Health Systems of Massachusetts  
Hebrew Senior Life  
Brooksby Village  
People's United Bank  
Boston Global Investors, LLC  
The Cashman Company

### Public

City of Boston, MA  
Cambridge Redevelopment Authority  
Commonwealth of Mass., Highway Dept.  
Massachusetts Bay Transportation Authority  
Town of Hingham, MA  
City of Chelsea, MA  
City of Somerville, MA  
City of Beverly, MA  
Town of Norwell, MA  
Town of Andover, MA  
Town of Charlton, MA  
Town of Watertown, MA  
Town of Lynnfield, MA  
Town of Westborough, MA  
Town of Rochester, MA  
Town of Georgetown, MA  
Town of North Attleboro, MA  
Town of Weston, MA  
WGBH