



**Town of Arlington
Office of the Town Manager**

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Town Manager

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To: Members of the Board of Selectmen

From: Adam Chapdelaine, Town Manager

RE: Medical Marijuana Dispensary Considerations in Arlington

Date: October 16, 2015

I am writing to provide the Board both background information and staff recommendations regarding consideration of whether or not to approve/non-oppose the location of a Medical Marijuana Dispensary (MMD) in Arlington. An interested applicant has requested to come before the Board at its meeting on October 19, 2015 and I am providing this memorandum to assist the Board in its deliberations.

In preparation for this applicant's audience before the Board, I convened an internal meeting of the Police Chief, Town Counsel, Building Inspector, Planning Director, Acting Director of Health and Human Services and myself. The outcome of the discussion was that given the existing uncertainty surrounding the neighborhood and community impacts of a MMD, and the fact that Arlington would potentially be the first location in the immediate region, that the Arlington Board of Selectmen should not approve or take a position of non-opposition at this current time. To be clear, staff is not recommending a permanent position, but rather a position of patience as more information and experience develops across the Commonwealth in regard to MMD's.

However, understanding that the Board may want to consider a position of approval/non-opposition, we also discussed the process that we recommend the Board follow should it wish to move forward. The key points of the recommended process are as follows:

- 1) Request that the applicant meet with all impacted operating departments (Police, HHS, other) to determine and quantify the cost of the impacts locating a MMD.
- 2) Determine whether the quantified costs can be mitigated through a memorandum of agreement with the applicant.
- 3) Consider either a position of approval/non-opposition based on the merits of a potential agreement and the mitigation included therein.

I am also happy to answer any questions or address any concerns that the Board may have in regard to this matter. I look forward to the discussion at Monday evening's meeting.



Massachusetts Patient Foundation

CORPORATE OVERVIEW

About Us

Massachusetts Patient Foundation, Inc (“MPF”) was founded and capitalized in 2015, with the goal of providing the highest quality medical-grade cannabis to patients in Massachusetts.

MPF’s vision is to create a true medical experience, based on cutting edge technologies from the retail, healthcare, and agricultural industries.

The founders of MPF have long-established track records of creating and operating successful healthcare and retail businesses. MPF will use this experience to create the highest quality, pharmacy-grade dispensaries and cultivation centers with the look and feel of a modern-day apothecary.

MPF will utilize modern inventory control systems using top-of-the-line security protocols designed by the leading security firm, Lan-Tel Communications, Inc. (www.lan-tel.com).

MPF is a mission-oriented organization with the goal of partnering with the community, medical and advocacy associations, and patient support groups to supply medicine to patients in need while giving back to the community.

About the Team

Rachmil "Roma" Lekach (Executive Director and Chairman of the Board of Directors)

Roma Lekach has had a prolific career with a focus on retail, manufacturing, and distribution. Roma is the co-founder of Perfumania, growing it to be the leading specialty fragrance retailer with over 300 stores in 30 states. In 2001, the Lekach family sold controlling interest in Perfumania, which was publicly traded on the NASDAQ.

Roma also served as the founder and CEO of Perfumania.com, Inc. and managed the IPO for the company and ran it until its sale and subsequently repurchased the entire company under Perfumania.

Roma also held numerous executive positions in Parlux Fragrances, another NASDAQ listed company which licensed the trademarks for, manufactured, and distributed fragrances in over 70 countries under the brands, Perry Ellis, Guess, Paris Hilton, and many more. The Lekach family sold their controlling interest in Parlux in 2007.

Following the sale of Parlux Fragrances, Roma was part of the team that launched a new, similar company named New Wave Fragrances which had brands such as Ed Hardy, True Religion, BCBG MaxAzria. New Wave Fragrances was sold to Elizabeth Arden in 2012.

Roma also owns significant real estate in Costa Rica and has developed a residential building, Acqua Residences, in Jaco Beach, Costa Rica.

A. Mark Young (Chief Financial Officer and Member of the Board of Directors)

Mark is an established financial officer who previously initiated and implemented all infrastructure systems and processes to develop New Wave Fragrances, LLC, a company which was founded in 2007 and grew to annual revenues approximating \$140 million by 2009. Young negotiated and executed a sale of the Company in 2012.

Prior to New Wave, Mark was the CFO of Perfumania a publicly traded NASDAQ Company. He arranged a reverse merger; obtained \$40 million asset based revolving line of credit; relocated the company's corporate headquarters and distribution facility; improved the stock price from below \$0.50 to over \$24 per share; negotiated and executed a change in controlling ownership; and brought the company from a \$13 million loss to a \$14 million net profit in his last two fiscal years at the helm.

Prior to appointment as CFO at Perfumania, he was employed for seven years in the Business Assurance practice of the Middle Market Group of PricewaterhouseCoopers LLP. He holds an undergraduate degree in accounting and an MBA from St. John's University. He is also a Certified Public Accountant in the State of Florida.

About the Team

Rabbi Moshe Bleich (Member of the Board of Directors)

Moshe founded the Wellesley-Weston Chabad Center in 2000 with a goal of serving the Jewish communities of Wellesley, Weston, as well as the surrounding towns. Additionally, the Wellesley-Weston Chabad Center acts as the key center for Jewish life on the Babson College and Wellesley College campus.

Prior to founding the Wellesley-Weston Chabad Center, Moshe studied in Rabbinical schools in London, England from 1992-1994 and in Jerusalem from 1994-1995.

Moshe also was the founder of the Jewish Community Center in Kremenchug, Ukraine which he ran from 1995-1996.

Moshe then continued his Rabbinical education in New York, New York from 1996-1997 and then taught Judaic Studies in Brooklyn, NY from 1998-2000.

Tom Ferrell (Member of the Board of Directors)

Tom is currently the President of a leading personal financial services firm based in Salisbury, Massachusetts. Tom focuses on working with individuals to help them make important decisions regarding their retirement and insurance planning.

Tom is currently a member and the President of The Business Connector, a group of talented professionals who meet to expand each other's connections and referral opportunities.

Tom has also served as the President of the Friends of Moseley Wood non-profit organization, which was created to promote the use of and upkeep a 34-acre park.

About the Team

Dr. Patricia Pike (Member of the Board of Directors)

Dr. Patricia Pike is a Doctor of Chiropractic Medicine who was born, raised and educated in Massachusetts. Patricia began her career as a Respiratory Therapist at several local hospitals prior to moving to Illinois to continue her education. There, she received her chiropractic degree and completed a three year chiropractic orthopedic residency program.

Patricia holds licenses to practice medicine in several states, including Massachusetts, Illinois, Texas, New Hampshire and most recently Virginia, where she currently resides.

Daniel Karten (Chief Operating Officer)

Daniel spent the prior decade owning and operating several leading healthcare enterprises.

As a founder of SecureMD, a business that performs Gastroenterology Pathology procedures in correctional institutions, he took a business working only in only one state to a national entity within two years. The company was sold to a private equity group in 2013.

Prior to SecureMD, Daniel founded PathOptions, a business focused on servicing GI offices and their Pathology needs. After building the business to include a national sales force, a network of labs with hundreds of clients, he sold to EndoChoice in 2010.

Daniel holds a Bachelor's degree in Management from Tulane University and an MBA in Finance from The American University in Washington, DC.

Michael "Mikey" Thompson (Chief Agriculture Officer)

Michael Thompson is the Director of Science and Technology, Director of Purchasing and Manufacturing, Master Grower and Co-Founder of the fastest growing dispensary in the state of Colorado, *Emerald Fields*.

As an undergraduate student, he studied Biology and Chemistry at the University of Texas at Arlington. In graduate school, he studied biomedical science at the University of North Texas Health Science Center in Ft. Worth. He is also a Certified Surgical Technologist.

Experience Highlights

PERFUMANIA
AMERICA'S LEADING PERFUMERY CHAIN

PERRY ELLIS



BCBG MAXAZRIA



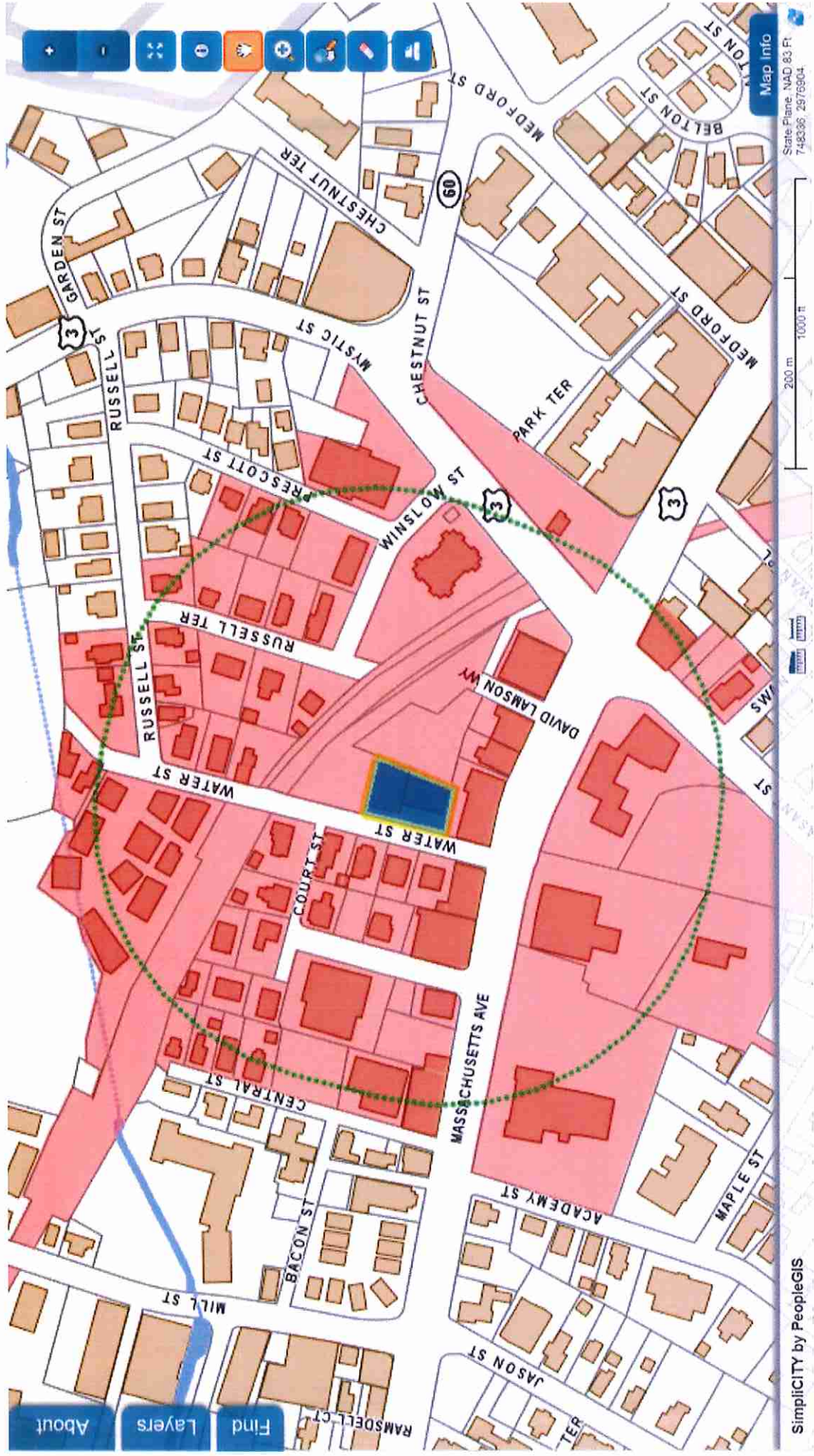
ADAM
LEVINE



Massachusetts Patient Foundation

Location: 11 Water Street (02476)

Per 105 CMR 725.000, Implementation of an Act for the Humanitarian Medical Use of Marijuana, the location does not fall within a 500 foot buffer zone established by the Department of Public Health





Massachusetts Patient Foundation

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