

Proposal for:

821 Mass Ave, Arlington, MA, 02476

Summary:

Number of Panels:	64 x Jinko 580W Panels
System Size:	37.12 kW DC
Electricity Production:	42,366 kWh/year
Initial System Cost:	\$107,648
Tax Credit:	\$33,294
Cost after Tax Credit:	\$74,354
Net Benefit (10yrs):	\$89,240
Payback Period:	4 Years 9 Months

Design and Equipment

Production Factor:
64 Panels @ 1.141 kWh/W



Equipment used:

Panels
Inverter system

Manufacturer:

Jinko
Enphase

Model:

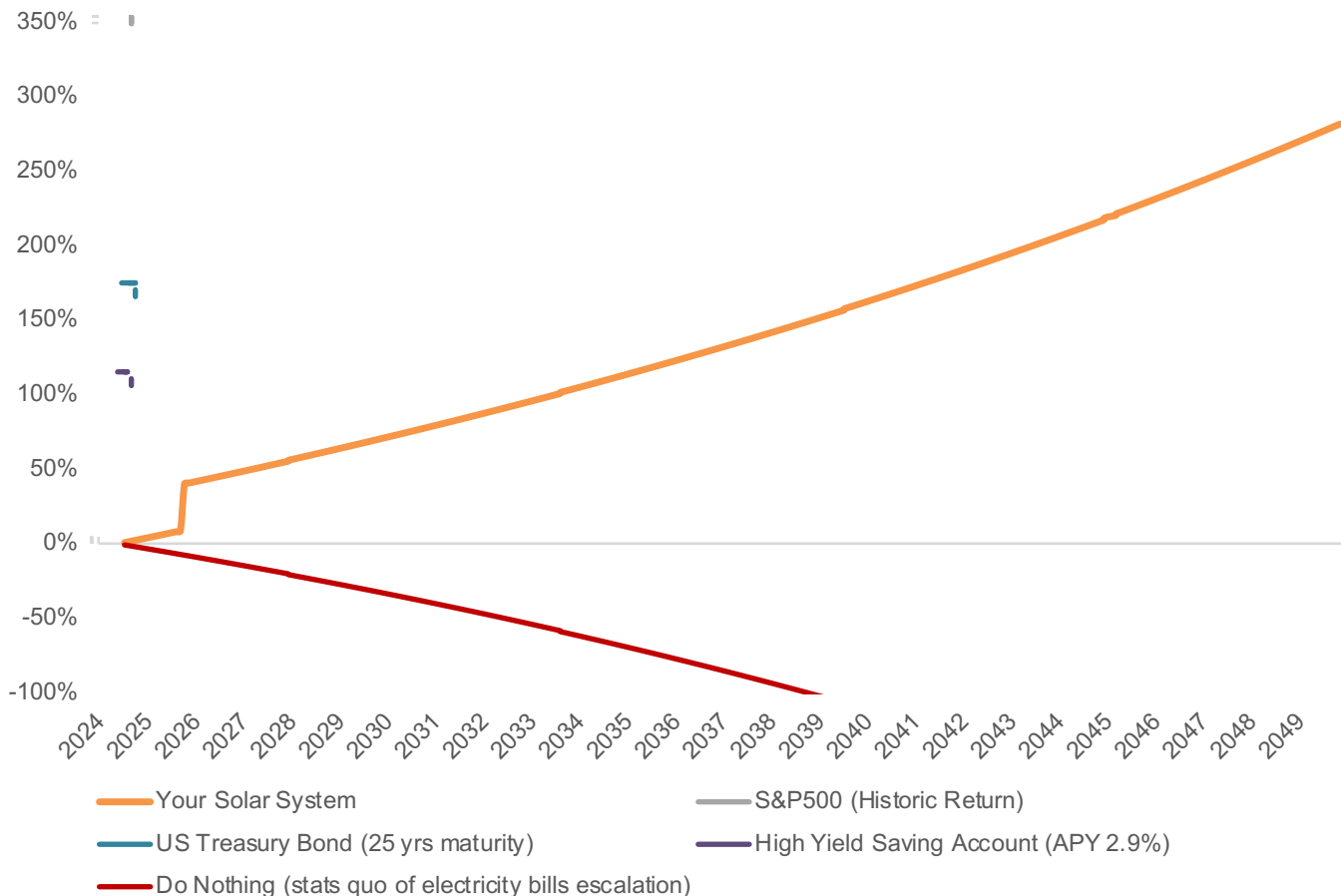
JKM580N-72HL4-BDV
IQ8HP-3P

Solar is an Investment

Key points:

- Solar is not a luxury good; It is a hedge against market uncertainty, inflation, and rising utility rates.
- Investment markets are becoming more volatile over time, making it difficult to predict returns. Solar offers a strong, low-risk high reward and guaranteed rate of return.
- Solar provides the unique ability to forecast your cash flows down to the month with real-time data so your return on investment is clear and guaranteed.
- Solar ensures a return of over 40% in year 1, in the form of the 30% Federal Tax Credit, \$1,000 State Tax Rebate, avoided electricity costs, and Class-1 RECs. *Must consult a tax professional.
- Owning your electricity (solar) builds equity in your home and reduces your dependency from the utility.

Your Solar System Performance vs Other Investments



*** For additional information and details, ask your analyst for our assumptions.

Twenty-Year Financial Analysis For Solar

Year	Combined Benefits			Cumulative Net Benefits
	Electricity Savings	Incentive Earnings	Cumulative Total	
0	\$0	\$0	\$0	(\$107,648)
1	\$13,557	\$1,398	\$14,955	(\$59,398)
2	\$13,858	\$1,391	\$30,204	(\$44,150)
3	\$14,165	\$1,384	\$45,753	(\$28,601)
4	\$14,479	\$1,377	\$61,609	(\$12,745)
5	\$14,800	\$1,370	\$77,779	\$3,425
6	\$15,128	\$1,363	\$94,270	\$19,916
7	\$15,463	\$1,357	\$111,089	\$36,735
8	\$15,806	\$1,350	\$128,244	\$53,891
9	\$16,156	\$1,343	\$145,743	\$71,390
10	\$16,514	\$1,336	\$163,594	\$89,240
Subtotal:	\$149,923	\$13,670	\$163,594	\$89,240
11	\$16,880	\$1,330	\$181,804	\$106,120
12	\$17,254	\$1,323	\$200,381	\$123,374
13	\$17,636	\$1,316	\$219,334	\$141,011
14	\$18,027	\$1,310	\$238,671	\$159,038
15	\$18,427	\$1,303	\$258,401	\$177,465
16	\$18,835	\$1,297	\$278,533	\$196,300
17	\$19,253	\$1,290	\$299,076	\$215,553
18	\$19,679	\$1,284	\$320,040	\$235,233
19	\$20,116	\$1,277	\$341,433	\$255,348
20	\$20,561	\$1,271	\$363,265	\$275,910
Total:	\$336,593	\$26,672	\$363,265	\$275,910

Payback Period:

4 Years 9 Months

Great Sky Solar

Great Sky Solar was founded on a vision of combining clean energy with a clean and transparent business model.

We are small by design, connected to our community, and hire the best people. We never subcontract any portion of our work, and all of our employees enjoy strong salaries and a healthy work/life balance. On these principles, we've been able to build a truly sustainable company so we can offer you un-paralleled service and expert craftsmanship, at very competitive rates.

Every solar array installed by Great Sky Solar is backed by:

- 10-year 95% Production Guarantee: ensures your system will produce as forecasted.
- 10-year Service Guarantee: we service any issues with your system at no charge.
- 25-year Workmanship Warranty: we stand by the quality of our work.

Our stated price is all-inclusive and will not increase or change. As soon as we receive your go-ahead, we'll begin administration and permitting. You are welcome to make any changes to equipment type or system size up 2 weeks prior to install. When you are ready to move forward, we will send a contract for electronic signature.

Feel free to call us at (781) 819-5313 for more information or with any questions.

